

BOARD OF COMMISSIONERS REGULAR SCHEDULED MEETING

12:00 P.M., Friday, September 22, 2017 GHURA's Main Office

1st floor, Conference Room, Sinajana AGENDA

I. ROLL CALL

II. APPROVAL OF PREVIOUS BOARD MINUTES – September 8, 2017

		Page(s)
III.	CORRESPONDENCE AND REPORTS	
	1. Community, Planning, & Development (CPD)	
	Activity Report (April-June)	1
	2. AMP Activity Report (April-August)	2-4
	3. Guma Trankilidat (GT) Quarterly Report	5
	4. Financial statement (June 2017)	6-10
	5. Calendar Year Accomplishments for 2016 & 2017	11-13
V.	NEW BUSINESS	
	1. Request for Tenant Account Receivables	14-24
	Write-Off through June 30, 2017	
	2. Notice of Intent to Award Danking Compage	25-33
	2. Notice of Intent to Award, Banking Services RFP#GHURA-COCC-017-001	25-55
	3. Resolution No. FY2017-016	34-36
	Resolution superceding GHURA's BOC Resolution No. FY88-006,	
	Write-off Policy for uncollectible accounts for GHURA Rental Properties	

VI. GENERAL DISCUSSION / ANNOUNCEMENTS

1. Next proposed scheduled Board Meetings - October 13th and 27th

VII. ADJOURNMENT

BOARD OF COMMISSIONERS

REGULAR SCHEDULED MEETING 12:00 p.m., September 8, 2017

GHURA Main Office, 1st floor conference room Sinajana, Guam **MINUTES**

After notice was duly and timely given pursuant to the Open Government Law of Guam and the Bylaws of the Authority, the Board of Commissioners' regular scheduled meeting of September 8, 2017 at 12:00 p.m. at the GHURA Sinajana Main Office, 1st Floor Conference Room was conducted.

I. ATTENDANCE, QUORUM, AND CALL TO ORDER

COMMISSIONERS PRESENT: George A. Santos, Chairman

Thomas E. B. Borja, Vice-Chairman

Carl V. Dominguez, Member George F. Pereda, Member

Joseph M. Leon Guerrero, Resident Commissioner

COMMISSIONERS ABSENT: Annabelle M. Dancel, Member (excused)

Eliza U. Paulino, Member (excused)

LEGAL COUNSEL: **Anthony Perez**

MANAGEMENT & STAFF: Michael J. Duenas, Executive Director

Pedro A. Leon Guerrero, Deputy Director

Melinda Taitano, Special Assistant

Albert Santos, A&E Manager

Katherine Taitano, Chief Planner

JulieAnn Lujan, Data Processing Manager Kimberly Bersamin, HR Administrator

Meeting was called to order at 12:00 p.m. by Chairman Santos who acknowledged the presence of the above attendees. The Chairman then indicated that the minimum number of Commissioners required for a quorum was present and that the meeting could proceed.

Minute	Ref.		Action
No.	No.	Approval of Previous Board Meeting	By:
241/17		Chairman Santos called for a motion to be made on the approval of the Minutes for the previous Board Meeting on August 31, 2017.	
242/17		After review and further discussion by the Board Members, a motion was made by Commissioner Dominguez and seconded by Vice Chairman Borja to approve the Board Minutes of August 31, 2017 as corrected.	
Minute	Ref.		Action
No.	No.	Correspondence and Reports	Ву:
243/17		AE Division Quarterly Report (FY2017, 3 rd Quarter) Mr. Albert Santos reported the	Albert Santos
		Mosquito Lab - project completed, however, the required close out documents are still pending and the A/C commissioning is still ongoing. The contractor is requesting the release of the final payment. However the source of \$118,000 is on hold until items on the punch list are addressed.	
		Astumbo Gym – construction is ongoing with a completion date slipping from October to November 2017. Central Police Precinct - we are	
		addressing several issues identified by the soil testing. A sand bar was found which requires additional borings which are not included in the contract.	

Minute	Ref.		Action
No.	No.	Correspondence and Reports	Ву:
243/17 (continuation)	NO.	The soil engineer is requesting borings every 15 feet from the center. A total of 80 borings will be needed at a cost of approximately \$40,000. In addition, Guam Waterworks (GWA) is unsure of the location of the waterline we need to tap for water service. They are requesting that we move the proposed water line service closer to the street. This will increase the length of the line needed. They're also requesting that we include the price of \$12,000 to have the work done to determine the location of their lines and to put in a check valve for the 6-inch line for the fire hydrant which will cost approximately \$30,000. The Umatac and Sinajana baseball field projects are up for re-bid. The lowest bids initially received were doubled the government estimates. The following projects will serve as back-up if the new bids received for the two baseball fields are still too high: • Dededo baseball park to include a concession stand, restrooms and making the area accessible to persons with disability. Awaiting HUD approval of the 2017 annual action plan. • Inarajan basketball court to be constructed similar to what we did with the Sinajana court. Referring to the utility study, Mr. A. Santos stated the consultant is on schedule with the survey work for one	By:

Minute	Ref.		Action
No.	No.	Correspondence and Reports	Ву:
244/17		HR Division Quarterly Report (FY2017, 3rd Quarter)	Kimberly Bersamin
		Ms. Kimberly Bersamin provided activity highlights for the months of April, May, and June.	
		GHURA partnered with Guam Housing Corporation who requested assistance with their Human Resources functions. For future support, an MOU will be executed for a fee.	
		Policy on the Code of Conduct and Ethical Standards are currently under review and she is looking to submit for the Board's review and approval at the next meeting.	
		Maintenance staff – we are working on filling vacancies in AMP 1 & 3. Interviews will be conducted next week.	
		Processed 13 salary increments. Remaining evaluations for FY2015 and FY2016 are currently being addressed.	
		Completed Wage & Hour training with Mr. Roman Quinata from Department of Labor.	
		Successfully completed Technical Training for Public Housing and Section 8 staffs.	
		Working on scheduling the 2 remaining PSMs to complete the procurement module classes at GCC. Recently completed were Deputy Director Leon Guerrero, AMP3 PSM Ms. Pearl Mendiola, and GT PSM Mr. Torsten Rotrock.	

Minute	Ref.		Action
No.	No.	Correspondence and Reports	By:
244/17 Continuation		Currently working with the Guam Retirement Fund for those employees who wish to transfer to the new plan before the September 30 deadline. As the alternate Hearing Officer, Ms. Bersamin stated she completed 6 cases. She attended the recent hearing officer training and has a better understanding of her role, which is to determine if the evidence provided by the program staff is sufficient enough for termination.	
245/17		MIS Division Quarterly Report (FY2017, 3rd Quarter) Ms. Julie Lujan highlighted the following MIS activities: Penatration (Pen) testing - to ensure that someone doesn't tries to get in in or hack our system by sending malicious viruses that will damage our system and data. Although it is not required by HUD, the Office of the Public Auditor and our independent auditor is insisting that we get one done. We will be pursuing this in Fiscal Year 2018 as a security measure for our agency, data, and money. The Pen test will not only protect us externally but internally as well. It is estimated to cost about \$30,000 to \$75,000. Banking Services - currently working on a 5-year contract to include security, continuity planning, and control measures which was included in the bid packet.	

Minute	Ref.		Action
No.	No.	Correspondence and Reports	Ву:
245/17 (continuation)		Award for computer equipment for FY2017 was recently approved by the Board and is in-process for procurement.	
		Website design & maintenance: Ms. J. Lujan stated that she does not expect the quote for this service to go over \$25,000 with the Independent Cost Estimate (ICE) completed.	
Minute No.	Ref. No.	Old Business	Action By
246/17	163/17	Update on the Operating Reserve Litigation	Michael Duenas
		Legal Counsel Anthony Perez stated that this letter is an update stating that no appeal was made and the lawsuit will be continuing and for those housing authorities that haven't joined still have a chance to.	
Minute No.	Ref. No.	New Business	Action By
247/17		Request for Approval IFB#GHURA-COCC-017-004, Metrolan Services	Julie Lujan
		Ms. Julie Lujan stated that the request for approval is for metrolan services which is what handles our communications through internet, voice services, and data for our five remote sites and main building.	
		Two vendors picked up a bid packet but only one vendor submitted a bid. The MIS division reviewed the package and determined that they have met the minimum specifications requested and we are asking the Board to approve the	

Minute No.	Ref. No.	New Business	Action By
247/17 Continuation		award for metrolan services to Pacific Data Systems (PDS) for one year with an option for two one-year extensions not to exceed three years of service. If the Board approves the award, a letter will be sent to HUD requesting their approval for the sole source.	
248/17		A motion was made by Vice Chairman Borja and seconded by Resident Commissioner Leon Guerrero to approve the Request for Approval, IFB#GHURA-COCC-017-004 for Metrolan Services contract with Pacific Data Systems (PDS) in the amount of \$160,127.88 subjected for approval by HUD for a sole source response bid. Without any further discussion and objection, the motion was approved.	
Minute No.	Ref.	General Discussion / Announcements	Action By
249/17		Next Proposed Scheduled Meeting: Friday, September 22 nd	

250/17 **ADJOURNMENT**

There being no further business before the Board, a motion was made by **Resident Commissioner Leon Guerrero** and Seconded by **Commissioner Dominguez**, which was unanimously agreed upon, to adjourn the meeting. The meeting was adjourned at 1:10 p.m.

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MICHAEL J. DUENAS

Board Secretary/Executive Director





Guam Housing and Urban Renewal Authority Aturidat Ginima' Yan Rinueban Siudat Guahan 117 Bien Venida Avenue, Sinajana, GU 96910

Phone: (671) 477-9851 · Fax: (671) 300-7565 · TTY: (671) 472-3701



Research Planning and Evaluation Division & Community Development Division Division Activities Report as of September 20, 2017

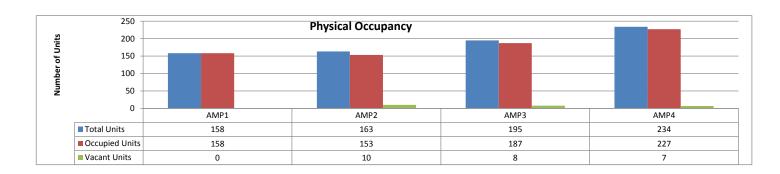
- I. Program Management & Grants Management
 - Community Planning and Development
 - i. PY2017 Annual Action Plan for CDBG, HOME, and ESG Submitted. Under HUD Review.
 - ii. PY2016 CAPER (Progress Report to HUD) Underway. Due no later than 28 Dec 2017.
 - iii. PY2018 Grant Application Process/Annual Action Plan Pending review and update. Target issuance January
 - iv. FY2018 Continuum of Care Grant Competition Open Target submission by end of September 2017.
 - b. LIHTC
 - i. 2018 Qualified Allocation Plan & Application preparations Pending review and update.
 - December 2017 target submission to BoC for review and approval.
 - ii. Annual Monitoring of LIHTC Developments Underway
 - Summer Town Estates Elderly Affordable Housing, 240 units Sample size 100%
 - Ironwood Height (Phase II), 60 units Sample size 20%
 - Ironwood Glen, 93 units Sample size 20%
 - Public Housing & HCV/Section 8
 - 1. PH 5-Year/2018 Annual Plan Submitted. HUD Approved.
 - ii. Capital Fund Program
 - Rolling 5-year/2017 Annual Plan Submitted. HUD Approved.
 - FFY 2017 Annual Contributions Contract HUD Approved. Pending funds available in eLOCCS.
 - Training and Certification CFP staff attended Public Housing training for certification, August 2017. [PH Management, Public Housing Assessment System, UPCS Inspection]
 - iii. Family Self Sufficiency Program
 - 2017 Grant Renewal Application Completed/Submitted. Under HUD Review.
- II. Project Management Highlights
 - a. HOME Projects
 - i. Astumbo Subdivision, 5 Homes (scattered site) Anticipated completion in October 2017.
 - ii. Sagan Bonita Subdivision Phase II, 13 homes Anticipated completion in Fall 2018.
 - iii. RENEWAL Homes Closing complete on two new homes. Twenty-three homes sold to-date.
 - iv. RENAISSANCE Rentals 20 units
 - Yigo Repairs completed. Property managed by WestCare Pacific Islands under MOA with GHURA to serve as permanent housing for eligible and qualified military veterans and their families.
 - 2. Talofofo Repairs pending funding.
 - Malesso Repairs completed. Property fully leased. Five units.
 - Dededo Units continue to be managed by Catholic Social Service.
 - CDBG Projects
 - i. Central Police Precinct Anticipated completion in Summer 2018.
 - ii. Astumbo Gym Rehabilitation as Tier 2 Shelter Anticipated completion in November 2018.
 - iii. Sinajana Baseball Field Lighting Improvements Additional Funding Approved by HUD. A/E to reissue IFB.
 - iv. Umatac Baseball Field Rehabilitation Additional Funding Approved by HUD. A/E to reissue IFB.
 - **GHURA Legacy Projects**
 - i. Asan Redevelopment
 - 40-year GHURA administration over the redevelopment of Asan expires on Nov. 10, 2017.
- III. Other
 - Fair Housing Sessions for Landlords, Property Managers, and HCV/S8 Staff (refresher) scheduled for Sept. 28, 2017.

Guam Housing and Urban Renewal Authority

		1		N	Narcissa Ada	ı		2		J	Gina Cura			3	,	Pe	earl Mendiola	a		4		Phil	ly San Nicol	as		
AMPS QUA	ARTERLY BOARD REPORT				AMP 1						AMP 2						AMP 3						AMP4			
FY2017			APR	MAY	JUN	JUL	AUG	A	NPR	MAY	JUN	JUL	AUG		APR	MAY	JUN	JUL	AUG		APR	MAY	JUN	JUL	AUG	

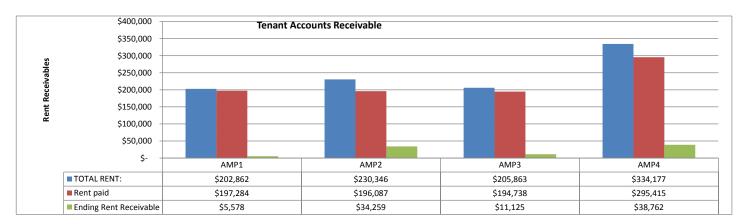
1. PH	YSICAL ASSESSMENT SUBSYSTEM (PA	ASS) - 40 points			
	Last Inspection Date: Final PASS Score: Points received:	March 14 - 15, 2017 68	March 21 - 23, 2017 80	March 16 - 17, 2017 62	March 21 - 23, 2017 66
	Next Inspection Date:	TENTATIVELY SCHEDULED FOR EARLY 2018	September 30, 2018	TENTATIVELY SCHEDULED FOR EARLY 2018	TENTATIVELY SCHEDULED FOR EARLY 2018

2. MANAGEMENT ASSESSMENT SUBSYSTE	M (MASS) -	25 points																		
2a. Physical Occupancy																				
MONTH	APR	MAY	JUN	JUL	AUG	APR	MAY	JUN	JUL	AUG	APR	MAY	JUN	JUL	AUG	APR	MAY	JUN	JUL	AUG
Total Units	158	158	158	158	158	163	163	163	163	163	195	195	195	195	195	234	234	234	234	234
Occupied Units (FORMULA)	158	158	158	158	158	152	150	150	150	153	189	185	189	187	187	215	225	227	225	227
Vacant Units	0	0	0	0	0	11	13	13	13	10	6	10	6	8	8	19	9	7	9	7
Units under Maintenance Renovation (Make-Ready)	0	0	0	0	0	10	7	7	6	5	2	6	1	5	3	3	1	2	5	3
Units for Ready to Lease	0	0	0	0	0	1	1	1	2	0	1	2	3	1	5	1	2	2	1	1
Units Under MOD (FORMULA)	0	0	1	1	1	0	5	5	5	5	3	2	2	2	0	15	6	3	3	3
Gross Occupancy (ACTUAL) (FORMULA)	100.0%	100.0%	100.0%	100.0%	100.0%	93.3%	92.0%	92.0%	92.0%	93.9%	96.9%	94.9%	96.9%	95.9%	95.9%	91.9%	96.2%	97.0%	96.2%	97.0%
Gross Occupancy (ADJUSTED) (FORMULA)	100.0%	100.0%	100.6%	100.6%	100.6%	93.3%	94.9%	94.9%	94.9%	96.8%	98.4%	95.9%	97.9%	96.9%	95.9%	98.2%	98.7%	98.3%	97.4%	98.3%



1		Narcissa Ada 2						Gina Cura 3					Pe	earl Mendiol	a		4	Philly San Nicolas					
AMPS QUARTERLY BOARD REPORT			AMP 1					AMP 2						AMP 3			AMP4						
2b. Unit Turnaround Time																							
MONTH	APR	MAY	JUN	JUL	AUG	APR	MAY	JUN	JUL	AUG	A	APR	MAY	JUN	JUL	AUG	APR	MAY	JUN	JUL	AUG		
Total turnaround days.	32	113	26	34	25	343	265	186	274	275	4	404	54	515	250	197	124	2190	1203	477	117		
Total vacancy days exempted for Capital Fund.	0	0	0	0	0	156	86	0	0	0		156	0	214	109	0	0	1545	641	217	0		
Total vacancy days exempted for other reasons.	0	0	0	0	0	0	0	0	0	0		0	0	0	0	0	0	0	0	0	0		
Total vacant units leased in MONTH.	2	5	3	2	2	6	4	4	3	7		6	1	6	3	5	3	11	8	5	4		
Average calendar days units were in down time.	0	2	0	0	0	16.67	5	13.5	17.4	7.43		20	30	18	6	9	20.33	50.36	49.38	27.2	5		
Average calendar days units were in make ready time.	8	3	7	10.5	0	10	6.75	10.5	18.8	14.71	8	3.83	24	12.33	12.67	11.6	12.67	6.91	12.63	17.6	18.5		
Average calendar days units were in lease up time.	8	17.6	1.67	6.5	12.5	4.5	33	22.5	18.6	17.14	1:	2.33	0	19.83	28	18.8	8.33	1.36	8.25	7.2	5.75		
Average unit turnaround days. (FORMULA)	16	22.6	8.67	17	12.5	31.17	44.75	46.5	54.8	39.28	4	1.33	54.00	50.16	47.00	39.40	41.33	58.63	70.26	52.00	29.25		

	1		Narcissa Ada	1	2	2		Gina Cura		3		P	earl Mendiola	1		4	Phil	ly San Nico	las	
AMPS QUARTERLY BOARD REPORT			AMP 1					AMP 2					AMP 3					AMP4		
2c. Tenant Accounts Receivables (TARs) - Ri	PORTE	AS CUMU	LATIVE																	
Beginning Rent Receivable	\$ 1,53	2 \$ 1,846	\$ 1,798	\$ 2,083	\$ 2,020	\$ 12,449	\$ 12,449	\$ 12,477	\$ 12,477	\$ 12,555	\$ 5,682	\$ 5,532	\$ 5,541	\$ 5,541	\$ 5,541	\$ 1,878	\$ 5,743	\$5,799	\$5,799	\$ 5,799
Rent charged	\$126,02	5 \$ 144,822	\$ 163,415	\$183,202	\$200,842	\$145,552	\$164,492	\$ 182,254	\$200,303	\$217,791	\$128,956	\$ 147,176	\$ 166,515	\$184,018	\$200,322	\$192,615	\$ 216,882	\$257,461	\$295,402	\$328,378
MONTH	APR	MAY	JUNE	JULY	AUG	APR	MAY	JUN	JUL	AUG	APR	MAY	JUN	JULY	AUG	APR	MAY	JUN	JUL	AUG
TOTAL RENT: (FORMULA)	\$127,55	7 \$ 146,668	\$ 165,213	\$185,285	\$202,862	\$158,001	\$176,941	\$ 194,731	\$212,780	\$230,346	\$134,638	\$ 152,708	\$ 172,056	\$189,559	\$205,863	\$194,493	\$ 222,625	\$ 263,260	\$301,201	\$334,177
Rent paid	\$128,57	9 \$ 146,271	\$ 163,642	\$180,338	\$197,284	\$129,493	\$147,979	\$ 165,788	\$181,057	\$196,087	\$125,713	\$ 145,002	\$ 162,700	\$179,622	\$194,738	\$177,774	\$ 202,461	\$233,956	\$267,300	\$295,415
Ending Rent Receivable (FORMULA)	\$ (1,02	2) \$ 397	\$ 1,571	\$ 4,948	\$ 5,578	\$ 28,508	\$ 28,962	\$ 28,943	\$ 31,723	\$ 34,259	\$ 8,925	\$ 7,706	\$ 9,356	\$ 9,937	\$ 11,125	\$ 16,719	\$ 20,164	\$ 29,304	\$ 33,901	\$ 38,762
Collection rate (Percentage %) (FORMULA)	101%	100%	99%	97%	97%	82%	84%	85%	85%	85%	93%	95%	95%	95%	95%	91%	91%	89%	89%	88%



	1			Na	arcissa Ada	ı		2				Gina Cura			3		P	earl Mendiola	a		4		Philly	San Nicol	as	
AMPS QUARTERLY BOARD REPORT					AMP 1							AMP 2						AMP 3						AMP4		
2d. AGING REPORT																										
MONTH		APR	MA	Y	JUN	JUL	AUG		APR	MA	·Υ	JUN	JUL	AUG		APR	MAY	JUN	JUL	AUG	APR	MA	Y	JUN	JUL	AUG
Number of Outstanding Accounts		20	15		22	22	18		22	25	5	23	33	36		49	49	62	64	58	60	51		62	60	66
30 days	\$	1,789	2195	.5	\$ 2,634	\$ 2,122	\$ 2,504		\$ 4,223	\$ 1,	,969	\$ 1,894	\$ 5,526	\$ 3,694		\$ 4,089	\$ 3,735	\$ 5,465	\$ 5,194	\$ 3,803	\$ 3,893	\$ 3,	536	\$ 11,162	\$ 3,921	\$ 6,757
60 days	\$	172	\$	689	\$ 1,096	\$ 945	\$ 174		\$ 2,038	\$ 1,	,942	\$ 265	\$ 1,334	\$ 2,514		\$ 8,092	\$ 852	\$ 2,879	\$ 4,002	\$ 3,042	\$ 2,73	\$	667	\$ 1,285	\$ 2,622	\$ 394
90 days	\$	168	\$	60	\$ 540	\$ 30	\$ 112		\$ 1,988	\$ 2 ,	,682	\$ 1,673	\$ 45	\$ 956		\$ 867	\$ 6,477	\$ 609	\$ 2,052	\$ 3,475	\$ 1,643	\$	842	\$ 379	\$ 86	\$ 2,389
over 90 days	\$	15	\$	310	\$ 358	\$ 1,144	\$ 121		\$ 7,498	\$ 9,	,519	\$ 11,919	\$ 13,716	\$ 14,291		\$ 9,682	\$ 10,397	\$ 16,275	\$ 16,481	\$ 19,250	\$ 18,26	\$ 19,	248	\$ 20,059	\$ 21,147	\$ 22,213
TOTAL OUTSTANDING ACCOUNTS	\$	2,144	\$ 3,	255	\$ 4,628	\$ 4,241	\$ 2,911		\$ 15,747	\$ 16,	,112	\$ 15,751	\$ 20,621	\$ 21,455	,	\$ 22,730	\$ 21,461	\$ 25,228	\$ 27,730	\$ 29,570	\$ 26,532	\$ 24,	293	\$ 32,885	\$ 27,776	\$ 31,753

Guam Housing and Urban Renewal Authority

GUMA TRANKILIDAT

	April 2017 - June 2017 Qua	arterly Report		
Physical Occu	upancy	APR	MAY	JUN
	Total Units	49	49	49
	Occupied Units	48	49	49
	Vacant Units	1	0	0
	Unit under Reno *	1	0	0
	Gross Occupancy (ACTUAL)	98.0%	100.0%	100.0%
Waiting List	T	APR	MAY	JUN
a.	Applications on Waiting List	36	35	35
b.	In Process	1	0	0
Maya Inc. May		ADD	A A A V	IIIAI
Move-Ins, Mo		APR	MAY	JUN
a.	Move-ins	0	1	0
b.	Move-outs Evictions	0	0	0
c. d.	Abandoned Units	0	0	0
	ITVs	0	0	0
e. f.	Make ready-time	0	0	0
g.	Lease-up time	0	0	0
<u>g.</u> h.	Deceased	0	0	0
i.	Total Turnaround	0	0	0
	Total Famarouna		<u> </u>	
Emergency W	ork Orders	APR	MAY	JUN
	Total number of emergency work orders.	0	0	0
	Total number of emergency work orders completed / abated within 24 hours.	0	0	0
	Percentage of emergency work orders completed / abated within 24 hours.	0%	0%	0%
Non Emergence	Waste Oudous	A.D.D.	14 A V	UIN
Non-Emergence		APR	MAY	JUN
	Total number of non-emergency work orders.	31	29	29
	Total number of calendar days it took to complete non- emergency work orders.	41	45	76
	Average number of days PHA has reduced the time it takes to complete non-emergency work orders over the past three years.	0	0	0
	Average completion days.	1.32	1.55	2.62
Ton	Assert Asserts Bessivehlee (TABs)	1.00	****	
Beginning Rent R	nant Accounts Receivables (TARs)	APR \$ 6,901	MAY \$ 6,901	JUN \$ 6,901
Rent charged	eceivable	\$ 6,901 \$ 8,179	\$ 8,649	\$ 8,546
Nem onargoa	MONTH	APR	MAY	JUN
TOTAL RENT: (F				
Rent paid		\$ 7,636	\$ 8,560	\$ 8,467
Ending Rent Rece	eivable (FORMULA)	\$ 9,065	\$ 8,670	\$ 7,608
0.11	2	000/	000/	000/

93%

99%

Note: Collection Rate is based on the Rent paid/Rent charged.

Collection rate (Percentage %) (FORMULA)

99%

Run By: JILDO GHURA

(GU0015L9C001201), 254 - CoC - Oasis (GU0007L9C001205), 255 - CoC - Forresters Refuge (GU0016L9C001201), 256 - CoC - Guma Hinemlo (GU0003L9C001205), 257

Date: June 2017

Statement of Net Position

ASSETS	
Current Assets	
Cash	\$14,467,455.12
Accounts receivable	\$1,766,812.88
Due To / From Other Funds, net	\$0.00
Consumable Inventory	\$260,912.74
Other current assets	\$2,774,794.00
Total current assets	\$19,269,974.74
Investments	\$1,283,373.80
Prepaid expenses	\$471,666.76
Total non-current investments	\$0.00
Property, plant & equipment, net	\$24,090,400.06
Total non-current assets	\$25,845,440.62
Total assets	\$45,115,415.36

Run By: JILDO GHURA

· (GU0015L9C001201), 254 - CoC - Oasis (GU0007L9C001205), 255 - CoC - Forresters Refuge (GU0016L9C001201), 256 - CoC - Guma Hinemlo (GU0003L9C001205), 257

Date: June 2017

Statement of Net Position

Liabilities and Net P	osition
Liabilities	
Current Liabilities	
Accounts Payable	\$450,292.96
Current portion of Notes Payable	\$62,000.00
Deferred Revenue	\$2,406,043.81
Other current liabilities	\$1,911,659.44
Total current liabilities	\$4,829,996.21
Non-Current Accrued Liabilities	\$12,058,399.41
Long-term portion of note payable	\$986,476.23
Total liabilities	\$17,874,871.85
Net Position	
Net Position	\$27,240,543.51
Total liabilities and net position	\$45,115,415.36

(GU0015L9C001201), 254 - CoC - Oasis (GU0007L9C001205), 255 - CoC - Forresters Refuge (GU0016L9C001201), 256 - CoC - Guma Hinemlo (GU0003L9C001205), 257

Date: June 2017

Combined Statement of Revenues, Expenses, Change in Net Position

Operating Revenue and Expenditures	d vds
Operating Revenue	
HUD PHA GRANTS	\$30,565,555.53
Tenant Revenue	\$477,381.23
Other Government Grants	\$348,433.87
Other Non-Government Contributions	\$0.00
Other Operating Revenue	\$1,446,741.38
Total Operating Revenues	\$32,838,112.01
Operating Expenditures	
Personnel Expenditures	\$4,446,517.55
Vendor Expenditures	\$4,741,030.20
Housing Assistance Payments	\$21,607,446.92
Compensated Absences	\$6,687.03
Depreciation	\$0.00
Other Operating Expenses	\$6,867.00
Total Operating Expensese	\$30,808,548.70
Net Profit or Loss from Operations	\$2,029,563.31

Run By: JILDO GHURA

(GU0015L9C001201), 254 - CcC - Oasis (GU0007L9C001205), 255 - CoC - Forresters Refuge (GU0016L9C001201), 256 - CoC - Guma Hinemlo (GU0003L9C001205), 257

Date: June 2017

Combined Statement of Revenues, Expenses, Change in Net Position

***************************************	Other Non-operating Revenue (Expenses)	
	Interest Income	\$59,592.46
	Interest Expense	(\$48,264.46)
	Other, Net	\$0.00
	Total Non-operating Revenue, Net	\$11,328.00
	Change in Net Position	\$2,040,891.31
	Total Net Position - Beginning of Year	\$25,199,652.20
		*
	Total Net Position - End of Period	\$27,240,543.51

GHURA Statement of Cash Flows

For All Funds

For period of October 2016 through June 2017

· · · · · · · · · · · · · · · · · · ·	
Beginning Cash	\$11,685,194.75
Total Income	\$32,897,704.47
Total Expense	\$31,785,227.29
Net Income	\$1,112,477.18
Cash Flows from Operating Activities	
Prepaid Expenses	\$926,532.01
Due To Other Funds	(\$218,291.21)
Non-current Accrued Liabilities	\$1,432,695.72
Deferred Revenue	\$616,912.50
Due From Other Funds	\$218,291.21
Cash - Restricted	(\$46,902.30)
Accounts Payable	(\$127,251.23)
Short Term Receivables	\$11,996.48
Other Current Liabilities	(\$205,745.77)
Subtotal	\$2,608,237.41
Cook Flour from Invasting Asticities	
Cash Flows from Investing Activities	(04.140.04)
Investments	(\$1,143.81)
Property, Plant, and Equipment	(\$17,000.00)
Gain (Loss) on Sale of Investments	(\$46,595.54)
Subtotal	(\$64,739.35)
Cash Flows from Financing Activities	
Operating Transfers In / Out	(\$6,687.03)
Capital	(\$1,031,984.01)
Subtotal	(\$1,038,671.04)
Not Adjustments to Cook	\$1,504,827.02
Net Adjustments to Cash	\$2,617,304.20
Net Cash Flow	\$2,617,304.20
Change in Cash	
Ending Cash	\$14,302,498.95
(50)	2.4

Guam Housing and Urban Renewal Project List: Jan 2011 - Sept 2017

Projection Pro	Projec	Project List: Jan 2011 - Sept 2017				
HOUSING, Rental Reabilitate from units of rental housing. HOUSING, Rental HOUSING, Modernization Public Housing, M	Yeav		Project		Location	Cost,
Housing, Rental Housing, Rental Housing, Rental Housing, Rental Summer Town Estates III Guam Police Department Central Precinct Command Housing, Rental Housing, Rental Housing, Rental Housing, Rental Housing, Modernization Public Housing, Rental Program Administration Public Housing, Modernization Public		Туре	Name	Description	Built	or Award
Housing, Rental Housing, Rental Summer Town Estates III Facilities, Community Guam Police Department Central Precinct Command Rehabilitate five units of rental housing. Housing, Rental Housing, Rental Housing, Rental Rehabilitate five units of rental housing. Renovation of 31 units during calendar year 2017 Public Housing, Modernization Vegetation Removal Program Administration Quadel/NAHRO Training & Certification Agafa Gumas Neighborhood Recreational Facilities Community Guam Police Department Central Precinct Command Guam Police Departm	2017		GHURA Lottery Program	Online Lottery for the Housing Choice Voucher/Section 8 Program to build a wait list of 1800 individuals or families the opportunity to receive a tenant-based housing voucher.	0.00	N. E.
Housing, Rental Facilities, Community Guam Police Department Central Precinct Command Housing, Rental Housing, Rental Housing, Purchase Housing, Purchase Public Housing, Modernization Program Administration Housing, Rental Facilities, Community Facilities Faciliti	2017		Villa Del Mar	LIHTC Development adding 50 garden-unit style complex of affordable rental units in central Guam.	Toto	\$ 2,389,241
Facilities, Community Guam Police Department Central Predict Command Housing, Rental Housing, Rental Housing, Rental Housing, Rental Housing, Rental Public Housing, Modernization Public Housing, Rental Program Administration Program Administration Pacilities, Community Facilities, Community Facilities and Upgrade the Astumbo Gym Facilities, Community Facilities, Community Facilities, Community Facilities as a Tier 2 Shelter	2017	Housing, Rental	Summer Town Estates III	LIHTC Development. Final Phase of 66 units of affordable rental housing for families looking to rent in northern Guam.	Dededo	\$ 2,177,868
Housing, Rental Rehabilitate five units of rental housing.	2017	Facilities, Community	Guam Police Department Central Precinct Command	Start of Design and Construction of a 10,000 sq. ft. facility to improve access to public safety services for Guam's central communities.	Sinajana	3,000,000
Housing, Rental Housing, Purchase Housing, Purchase Public Housing, Modernization Public Housing, Modernization Public Housing, Modernization Program Administration Program Administration Program Administration Program Administration Housing, Rental Summer Town Estates II Facilities, Community Facilities Sinajana Community Recreational Facilities Sinajana Community Rehabilitate and Upgrade the Astumbo Gym for use as a Tier 2 Shelter	2017	i	Rehabilitate five units of rental housing. (Former staff housing.)	Units operated by GHURA under the Renaissance Affordable Rental Housing Program.	Malesso	\$ 95,300
Housing, Purchase Design and Construct five homes on scattered sites in the Astumbo Subdivision. Public Housing, Modernization Renovation of 31 units during calendar year 2017 Public Housing, Modernization Vegetation Removal Program Administration Quadel/NAHRO Training & Certification Housing, Rental Summer Town Estates II Facilities, Community Agafa Gumas Neighborhood Recreational Facilities Facilities, Community Guam Police Department Central Precinct Command Facilities, Community Sinajana Community Recreational Facilities Facilities, Community Sinajana Community Retreational Facilities Facilities, Community Rehabilitate and Upgrade the Astumbo Gym for use as a Tier 2 Shelter	2017	Housing, Rental	Rehabilitate five units of rental housing. (Former staff housing.)	Units operated by WestCare Pacific Islands aiding veterans to obtain affordable housing.	Yigo	\$ 111,800
Public Housing, Modernization Public Housing, Modernization Program Administration Program Administration Program Administration Quadel/NAHRO Training & Certification Quadel/NAHRO Training & Certification Summer Town Estates II Facilities, Community Facilities, Co	2017		Design and Construct five homes on scattered sites in the Astumbo Subdivision.	Homes built upon properties owned by GHURA will be sold to five HOME Program qualified first-time homebuyers. Anticipated completion, October 2017.	Dededo	\$ 680,000
Public Housing, Modernization Program Administration Quadel/NAHRO Training & Certification Guadel/NAHRO Training & Certification Burner Town Estates II Agafa Gumas Neighborhood Recreational Facilities, Community Command Sinajana Community Recreational Facilities Sinajana Community Facilities, Community Sinajana Community Facilities, Community Facilit	2017		ation of 31 units	sing units island wide in need of renovation above	Public Housing Wide	\$ 796,893
Program Administration Quadel/NAHRO Training & Certification Boundary Summer Town Estates II Agafa Gumas Neighborhood Recreational Facilities, Community Facilities, Community Sinajana Community Recreational Facilities Sinajana Community Rehabilitate and Upgrade the Astumbo Gym for use as a Tier 2 Shelter Facilities, Community Facilit	2017	Public Housing, Modernization	Vegetation Removal	Vegetation removal at Toto Gardens	Toto	\$ 15,900
Housing, Rental Summer Town Estates II Agafa Gumas Neighborhood Recreational Facilities Facilities, Community Facilities, Community Sinajana Community Recreational Facilities Sinajana Community Recreational Facilities Facilities, Community Sinajana Community Recreational Facilities Facilities, Community Facili	2017	Program Administration	Quadel/NAHRO Training & Certification	The managers and staff of Public Housing, HCV/Section 8, the Capital Fund Program, CPD, and the CoCC participated in training to obtain national certification.	u	
Facilities, Community Facilities Facilities Facilities Facilities, Community Facilities,	2016			LIHTC Development adding to Guam's affordable housing stock by 93 rental units, recognizing the needs of larger families.	Dededo	\$ 2,680,000
Facilities, Community	2016		Agafa Gumas Neighborhood Recreational Facilities	Rehabilitation of a neighborhood park to improve access to and support healthy activities for the residents of Agafa Gumas and surrounding neighborhoods. Construct a mini-skatepark and bathrooms, create ADA parking, erect perimeter fencing, and rehabilitate the existing basketball court and mini-pavilion.	Yigo	\$ 470,700
Facilities, Community Sinajana Community Recreational Facilities Rehabilitate and Upgrade the Astumbo Gym for use as a Tier 2 Shelter	2016		Guam Police Department Central Precinct Command	GHURA completes acquisition of 2.8 acres in Sinajana for the construction of the Central Precinct Command Building.	Sinajana	\$ 1,000,000
Facilities, Community for use as a Tier 2 Shelter	2016		Sinajana Community Recreational Facilities	Rehabilitation of neighborhood recreation facilities (various) to improve access to and support healthy activities for the village residents. Construct a children's park, create new ADA ramp access and additional ADA parking for the complex, erect full perimeter fencing, erect open air roof over basketball court and other court improvements, bathroom improvements, and the installation of efficiency lighting.	Sinajana	\$ 554,429
	2016		Rehabilitate and Upgrade the Astumbo Gym for use as a Tier 2 Shelter	Improvements will harden the facility and equip it to be used as a Tier 2 Emergency Shelter Anticipated completion, November 2017.	Dededo	\$ 710,000

Guam Housing and Urban Renewal Project List: Jan 2011 - Sept 2017

Projec	Project List: Jan 2011 - Sept 2017				
Vest		Project		Location	Cost,
9	Туре	Name	Description	Built	or Award
2016	Public Housing, Modernization	Renovation of 22 units during calendar year 2016	Rehabilitation of the public housing units island wide in need of renovation above the routine maintenance scope.	Public Housing Wide	\$ 492,196
2016	Public Housing, Modernization	Re-route main sewer at Talofofo G28	Re-route new 8" main sewer line 224LF at Talofofo G28, new line to be connected to the existing sewer main to include 2 new manholes	Talofofo	\$ 64,000
2016	Public Housing, Modernization	Removal of Trash Enclosures	Removal of concrete trash enclosures located in the front of each unit	Public Housing Wide	\$ 25,968
2016	Public Housing, Modernization	Up-grade Windows at GHURA Elderly Units	Install energy efficient windows. Reducing heat transfer and improve insulation. Double glazing which allows light to pass through the windows but reduce the amount of heat penetration with a wind pressure resistance of 170 mph.	Public Housing Wide	\$ 336,200
2016	Public Housing, Modernization	Replacement of Lintels	Remove and replace cracked and damaged lintels on top of decorative breezeway blocks	Agana Hts, Mongmong, Sinajana, & Toto	\$ 74,264
2016	Program Administration	NELROD Capital Fund Training and Certification	Capital Fund Program staff attended training to obtain national certification.		
2015	Facilities, Community	Kattan Regional Youth Resource Center	The facility will provide programs and services to low and moderate income families and to promote social development, strong supportive families, and healthy communities	Mangilao	\$ 1,181,000
2015	Facilities, Community	SPC Richard Junior Degracia Naputi Baseball Field	The renovated project will provide access to an improved baseball field and allow users to engage in other sports in the outfield area. Construction included infield improvements, new dugouts, ADA parking stalls, walkway improvements, new fending and a perimeter walking trail.	Talofofo	\$ 551,646
2014	Housing, Rental	Summer Homes	LIHTC Development adding to Guam's affordable housing stock by 81 rental units. Serving families and individuals looking for a well-planned neighborhood with close-proximity to area schools, regional health facilities, and major shopping centers in northern Guam.	Yigo	\$ 3,057,000
2014	Housing, Rental	Summer Green Residences	LIHTC Development adding to Guam's affordable housing stock by 72 apartment-style rental units in the heart of Guam's business and employment center.	Tamuning	\$ 2,876,622
2014	Housing, Emergency (Elderly/Disabled Adults)	Guma Serenidad	Construction of an Emergency Receiving Home to provide immediate placement of abused elderly persons and adults with disabilities. Operated by Catholic Social Service under contract with DPHSS Division of Senior Citizens.	Agat	\$ 1,264,363
2014	Housing, Rental (Elderly/Disabled Adults)	Guma Trankilidat	Modifications to the existing 49-unit housing development to mitigate health and safety concerns, and to address Section 504 handicap accessibility requirements pursuant to the Americans with Disabilities Act.	Tumon	\$ 98,300
2014	Program Administration	GHURA's HCV/Section 8 Division	Achieved a perfect 100 point score on the Section Eight Management Assessment Program (SEMAP) Certification for fiscal year ending September 30, 2013,		

Guam Housing and Urban Renewal Project List: Jan 2011 - Sept 2017

Year 2013 Facilities, Community 2013 Housing, Rental 2013 Housing, Purchase 2013 Housing, Purchase 2012 Housing, Rental 2012 Housing, Emergency 2012 Housing, Emergency					
		Project		Location	Cost,
	Type	Name	Description	Built	or Award
	nmunity	Kurason Ysengsong	Rehabilitation was conducted on four abandoned structures formerly part of Guam's inventory of teacher staff housing. The renovated units serve as a base of operations for Island Girl Power serving the families of Dededo with a diverse menu of healthy activities.	Dededo	\$ 303,230
	tal	Summer Town Estates Senior Housing Development	LIHTC Development adding to Guam's affordable housing stock by 240 rental units. Guam's second dedicated senior community for elderly persons. 124 units for households 55 years and older. 112 units for households 62 years and older. The latter units are dedicated project-based units under the HUD HCV/Section 8 Program.	Dededo	\$ 5,952,972
	chase	Renewal Affordable Homes Program	Provide qualified prospective homebuyers the opportunity to own their first home, promoting the sustainability of affordable housing for qualified families and ensures safe, decent, and sanitary housing for Guamanian families, first-time homebuyers	Ĭ.	Ongoing
	nmunity	Community Walking Trail Improvements	Addition of solar lighting for the walking trail that are environmentally friendly and a stand alone feature on the property. Benefits families by providing extended usable hours of the walking trail after sunset.	Dededo	\$ 154,548
	chase	Renewal Affordable Homes: Machanao and Machananao	Ten homes built for sale to eligible and qualified homebuyers on two sites in Dededo.	Dededo	\$ 1,647,384
	tal	Ten Sagan Linahyan Homes in Dededo, Renovated for Affordable Rental Housing, Dededo	Ten abandoned structures were rehabilitated and returned to the island's housing stock for use as affordable rental housing for income eligible and qualified families.	Dededo	\$ 546,860
	tal	Ironwood Heights Phase II	LIHTC Development adding to Guam's affordable housing stock by 60 low-rise condominium-style rental units in the heart of Guam's business and employment center.	Tamuning	\$ 2,860,759
(Domestic Vic	Housing, Emergency (Domestic Violence)	Project name withheld for safety & security reasons.	Design and construct an emergency shelter to house families displaced as a result of domestic violence. Up to ten families of varying sizes are accommodated in this facility.		\$ 959,888
2011 Housing, Rental	tal	Ironwood Heights Phase I	LIHTC Development adding to Guam's affordable housing stock by 72 low-rise condominium-style rental units in the heart of Guam's business and employment center.	Tamuning	\$ 3,117,647
2011 Facilities, Community	nmunity	Macheche Neighborhood Community Center	New construction of a public facility equipped with large community room, smaller meeting/office rooms, storage, parking, perimeter fencing, and a full open-air basketball court. Built in partnership with the llocano Association of Guam. The Center is operated by the Office of the Dededo Mayor in 2017.	Dededo	\$ 841,133
2011 Housing, Rental (Elderly Persons)	tal ons)	LIHENG Elderly Rental Housing	Renovations were completed to ten units of dedicated elderly housing operated by Catholic Social Service.	Barrigada	\$ 169,500



Guam Housing and Urban Renewal Authority Aturidat Ginima' Yan Rinueban Siudat Guahan 117 Bien Venida Avenue, Sinajana, GU 96910 Phone: (671) 477-9851 · Fax: (671) 300-7565 · TTY: (671) 472-3701 Website: www.ghura.org



Eddie Baza Calvo Governor of Guam

Ray Tenorio Lt. Governor of Guam

George A. Santos Chairman

Thomas E. B. Borja Vice Chairman

Annabelle M. Dancel Commissioner

Carl V. Dominguez Commissioner

> George F. Pereda Commissioner

Eliza U. Paulino Commissioner

Joseph M. Leon Guerrero Resident Commissioner

> Michael J. Duenas Executive Director

Pedro A. Leon Guerrero, Jr. Deputy Director

MEMORANDUM

DATE:

September 15, 2017

TO:

Board of Commissioners

VIA:

Michael J. Duenas

Executive Director

FROM:

Lucele D. Leon Guerrero

Controller

SUBJECT:

Request for Tenant Account Receivables Write-Off through

June 30, 2017

The Property Site Managers provided me with memorandums recommending to write-off the attached lists of tenant accounts receivables totaling \$48,450.81:

Property Site	Write-Off Amount
AMP 1	\$ 1,376.91
AMP 2	13,521.86
AMP 3	20,710.33
AMP 4	_12,841.71
Total	<u>\$48,450.81</u>

The amounts represent outstanding receivable balances of former tenants. Please note that these former tenants have been informed through certified mail letters. Staff also have made numerous attempts to contact them; however, to no avail.

These balances are affecting the Authority's financial performance. Therefore, I concur with the Property Site Managers to write-off these delinquent balances. Based on the recommendations and concurrences, I am requesting your approval to write-off these balances and forward them to the Department of Revenue & Taxation for Collection.

Your favorable response to this request is greatly appreciated. Please let me know if you have any questions.



Guam Housing and Urban Renewal Authority Aturidat Ginima' Yan Rinueban Siudat Guahan 117 Bien Venida Avenue, Sinajana, GU 96910 Phone: (671) 477-9851 · Fax: (671) 300-7565 · TTY: (671) 472-3701 Website: www.ghura.org



Eddie Baza Calvo Governor of Guam

Ray Tenorio
Lt. Governor of Guam

George A. Santos Chairman

Thomas E. B. Borja Vice Chairman

Annabelle M. Dancel Commissioner

Carl V. Dominguez Commissioner

> George F. Pereda Commissioner

Eliza U. Paulino Commissioner

Joseph M. Leon Guerrero Resident Commissioner

> Michael J. Duenas Executive Director

Pedro A. Leon Guerrero, Jr. Deputy Director September 13, 2017

TO:

Lucele Leon Guerrero, Controller

FROM:

Property Site Manager, AMP 1

SUBJECT:

Recommend to Write-Off Tenant Accounts Receivables

Total: \$1,376.91

I have reviewed AMP 1's Tenant Account Receivables and listed the accounts that should be written off due to non-activity from former residents. These Accounts were closed through June 30, 2017.

Please note that the 'Aged Balance Report' does not reflect the balances as indicated in TAR. Attached is a TAR balance Report (excel sheet) and supporting documents explaining the variance as described below:

Aged-Balance Report

Write-Off Amount

(Variance) \$200.00

\$1,576.91 \$1,376.91

The reason for the variance is due to Tenant #1 – Security Deposit of \$150.00 and Promissary reverse of \$50.00 transferred to TAR on 7/1/17 after report date of 6/30/17.

These inactive accounts are affecting the Authority's financial performance and it is recommended that these accounts be written off and forwarded to the Department of Revenue and Taxation for collection.

Thank you

Narcissa P. Ada

Attachment

Received | 18/17 09/13/17

arevissa D. Adn

GUAM HOUSING AND URBAN RENEWAL AUTHORITY WRITE-OFF BALANCES FOR AMP 1 CLOSED OUT AS June 30, 2017

Comments	448.00 Negative response to date	113.00 Negative response to date	Negative response to date	36.64 Negative response to date	290.38 Negative response to date								
A/R Balance (Closed) as of 09/30/16 (a+b-c)			220									1 276 01	1,3/0,31
Security Deposit (c)	\$ 150.00 \$	\$ 150.00 \$	\$ 150.00 \$	\$ 150.00 \$	\$ 150.00 \$							750.00 \$	730.00
Cleaning Charges (b)	\$ 90.00	\$ 205.00	\$ 527.89	\$ 233.64 \$	\$ 348.38							\$ 1404 91	1,404.31
(Utility Reimbursement)/Rent After Move Out (a)	\$ 508.00	\$ 58.00	\$ 111.00	\$ (47.00)	\$ 92.00					*		222 00	725.00
Closed Out Processed Date	10/27/2016	3/21/2017	4/26/2017	6/15/2017	6/26/2017							TOTAL	
Last Payment Date	5/26/2016	NONE	NONE	NONE	NONE								
Reason for Termination	VOL MOVE OUT	VOL MOVE OUT	NON-COMPLIANCE	VOL MOVE OUT	NON-COMPLIANCE								
Move Out Date	10/03/16	03/01/17	4/13/2017 N	06/06/17	06/15/17 N	** NOTHING FOLLOWS **							
Unit #	10 MJLG	3B CAMIA	13B VDP	22A VDP	7A VDP	** NOTHING		÷			to Ess		** CONTINUE TO SA THO THIRDWIN MI CHTGOODIG

** REPORTED IN WRITE-OFF AS OF JUNE 30, 2017

NOTE: TENANT #1 J. CASTRO- SECURITY DEPOSIT OF \$150 & \$50 PROMISSARY REVERSE TRANSFERRED TO TAR ON 7/1/17 (TO EXPLAIN DISCREPANCY OF AGED BALANCED REPORT & WRITE OFF SPREADSHEET)

Meeting of September 22, 2017



Guam Housing and Urban Renewal Authority Aturidat Ginima' Yan Rinueban Siudat Guahan 117 Bien Venida Avenue, Sinajana, GU 96910 Phone: (671) 477-9851 · Fax: (671) 300-7565 · TTY: (671) 472-3701 Website: www.ghura.org



September 13, 2017

Eddie Baza Calvo Governor of Guam

Ray Tenorio Lt. Governor of Guam

George A. Santos Chairman

Thomas E. B. Borja Vice Chairman

Annabelle M. Dancel Commissioner

Carl V. Dominguez Commissioner

> George F. Pereda Commissioner

Eliza U. Paulino Commissioner

Joseph M. Leon Guerrero Resident Commissioner

> Michael J. Duenas Executive Director

Pedro A. Leon Guerrero, Jr. Deputy Director TO:

Lucele Leon Guerrero, Controller

FROM:

Gina M. Cura, Property Site Manager (AMP 2)

SUBJECT:

Recommend to Write-Off Tenant Accounts Receivables

Total: \$13,521.86

I have reviewed AMP 2's Tenant Accounts Receivables for the period through June 30, 2017. Attached is a list of accounts to be written off due to non-activity from former residents. The accounts were closed through June 30, 2017.

Please note that the 'Aged Balance Report' does not reflect the balances as indicated in TAR. Attached is a TAR Balance Report (excel sheet) an supporting documents explaining the variances as described below:

Aged-Balance Report

Write-Off Amount

(Variance)

\$14,409.86

\$13,521.86

\$888.00

Received pos folg 9/18/17

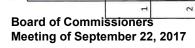
The reason for the variance is due to other charges were applied to tenants after June 2017.

These inactive accounts are affecting the Authority's financial performance and I am recommending that these accounts be written off and forwarded to the Department of Rvenue and Taxation for collection.

Attachment

GUAM HOUSING AND URBAN RENEWAL AUTHORITY WRITE-OFF BALANCES FOR AMP 2 CLOSED OUT June 30, 2017

B.										
ard of Commi	Unit #	Move Out Date	Reason for Termination	Last Payment Date	Closed Out Processed Date	(Utility Reimbursement)/Rent After Move Out (a)	Cleaning Charges (b)	Security Deposit (c	A/R Balance (Closed) as of 09/30/16 (a+b-c)	Comments
ssioners	129B ATDAO, INARAJAN	04/03/17	MOVE OUT	11/23/2016	4/14/2017	\$ 505.00	\$ 560.00	\$ (150.00)) \$ 915.00	Negative response to date
2	113B PULAN, INARAJAN	02/08/17	MOVE OUT	11/4/2016	2/24/2017	\$ 864.00	\$ 308.62	\$ (150.00)) \$ 1,022.62	Negative response to date
ო	4 FMD, TALOFOFO	12/09/16	MOVE OUT	10/7/2017	1/24/2017	\$ 3,068.00	\$ 289.12	\$ (150.00)	3,207.12	Negative response to date
5	20 JCR, YONA	01/09/17	MOVE OUT	9/1/2016	1/24/2017	\$ 681.00	\$ 522.12	\$ (150.00)) \$ 1,053.12	Negative response to date
9	4 JCR, YONA	02/10/17	MOVE OUT	1/3/2017	2/24/2017	\$ 1,252.00	\$ 155.00	\$ (150.00)	0) \$ 1,257.00	Negative response to date
7	74 AAC, YONA	03/13/17	MOVE OUT	12/12/2016	3/31/2017	\$ 454.00	\$ 450.00	\$ (150.00)) \$ 754.00	Negative response to date
10	14 JCR, YONA	03/03/17	MOVE OUT	12/16/2016	3/31/2017	\$ 1,358.00	\$ 470.00	\$ (150.00)) \$ 1,678.00	Negative response to date
11	8 JCR, YONA	04/12/17	MOVE OUT	3/10/2017	4/27/2017	\$ 289.00	\$ 435.00	\$ (150.00)) \$ 574.00	Negative response to date
13	4 JBS, YONA	04/14/17	MOVE OUT	1/12/2016	4/18/2017	\$ (109.00)	\$ 366.00	\$ (150.00)	0) \$ 107.00	Negative response to date
14	11 JEV, YONA	04/06/17	MOVE OUT	1/22/2013	4/14/2017	\$ (29.00)	\$ 705.00	\$ (150.00)	0) \$ 526.00	Negative response to date
16	14 JE, YONA	03/16/17	MOVE OUT	1/23/2017	3/31/2017	\$ 2,578.00	ر ب	\$ (150.00)	0) \$ 2,428.00	Negative response to date
					TOTAL:	\$ 10,911.00	\$ 4,260.86	\$ (1,650.00)) \$ 13,521.86	
										(





Guam Housing and Urban Renewal Authority
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September 12, 2017

Eddie Baza Calvo Governor of Guam

Ray Tenorio Lt. Governor of Guam

George A. Santos Chairman

Thomas E. B. Borja Vice Chairman

Annabelle M. Dancel Commissioner

Carl V. Dominguez Commissioner

> George F. Pereda Commissioner

Eliza U. Paulino Commissioner

Joseph M. Leon Guerrero Resident Commissioner

> Michael J. Duenas Executive Director

Pedro A. Leon Guerrero, Jr. Deputy Director TO:

Lucele Leon Guerrero, Controller

FROM:

Property Site Manager

SUBJECT:

Recommend to Write-Off Tenant Accounts Receivables

Total: \$20,710.33

I have reviewed AMP3's Tenant Accounts Receivables for the period through June 30, 2017. Attached is a list of accounts to be written off due to non-activity from former residents.

The accounts were closed through June 30, 2017.

These inactive accounts are affecting the Authority's financial performance and I am recommending that these accounts be written off and forwarded to the Department of Ryenue and Taxation for collection.

Please feel free to contact me for any questions or concerns.

PearlyJean J Mendiola

Attachment

Pas 9/18/17

GUAM HOUSING AND URBAN RENEWAL AUTHORITY WRITE-OFF BALANCES FOR AMP 3 AS OF JUNE 30, 2017 073-1 AGAT

	TS			1\$70.00										
	COMMENTS	639.00 NO RESPONSE	645.60 NO RESPONSE	54.14 PAYMENT ON 8/2/17 AMT\$70.00	114.21 NO RESPONSE	612.90 NO RESPONSE	681.67 NO RESPONSE	616.36 NO RESPONSE	819.67 NO RESPONSE	952.26 NO RESPONSE	205.59 NO RESPONSE	536.71 NO RESPONSE	2,537.09 NO RESPONSE	3/24/17 \$ 858.00 \$ 564.28 \$ 150.00 \$ 1,272.28 NO RESPONSE
A/R BAL ON ACCOUNT (AS OF	(/1/08/9	\$ 639.00	\$ 645.60	\$ 54.14	\$ 114.21					\$ 952.26			\$ 2,537.09	\$ 1,272.28
SECURITY	DEPOSIT	690.00 \$ 150.00	\$ 150.00	\$ 150.00	131.21 \$ 150.00	\$ 00.021 \$ 065.90 \$ (3.00) \$ 71/6/7	723.67 \$ 150.00 \$	\$ 00.021 \$ 692.36 \$ 150.00 \$	\$ 00.021 \$ 150.00 \$	\$ 150.00	11/4/16 3/10/17 \$ 92.00 \$ 263.59 \$ 150.00 \$	5/17/17 \$ 143.00 \$ 543.71 \$ 150.00 \$	3/11/16 1/18/17 \$ 1,483.08 \$ 1,159.01 \$ 105.00 \$	\$ 150.00
CLEANING	CHARGES	\$ 690.00	74.00 \$ 721.60 \$ 150.00	\$ 293.14	\$ 131.21	\$ 765.90	\$ 723.67	\$ 692,36	\$ 969.67	12.00 \$ 1,090.26 \$ 150.00	\$ 263.59	\$ 543.71	\$ 1,159.01	\$ 564.28
DATE CLOSE (UR) OR RENT OUT BALANCE AFTER	MOVE-OUT	\$ 00.66 \$		6/30/17 \$ (19.00) \$ 293.14 \$ 150.00	\$ 133.00 \$	(3.00)	\$ 108.00 \$	\$ 74.00	. \$	\$ 12.00	\$ 92.00	\$ 143.00	\$ 1,483.08	\$ 858.00
DATE CLOSE OUT	PROCESSED	6/16/17	\$ 21/37/1	6/30/17	6/5/17	7/6/17	1/3/17	6/19/17	3/10/17	3/24/17	3/10/17	5/17/17	1/18/17	3/24/17
DATE OF LAST	PAYMENT	11/1/16	9/7/16	8/2/17	2/24/17	9/26/16	11/28/16	4/1/17	1/1/17	12/1/16	11/4/16	5/1/17	3/11/16	9/1/16
	REASON FOR TERMINATION	NON-COMPLIANCE 24 HOURS	VOLUNTARY	LEASE VIOLATIONS	VOLUNTARY	VOLUNTARY	NON-COMPLIANCE 24 HOURS	NON-COMPLIANCE 24 HOURS	LEASE VIOLATIONS	VOLUNTARY	VOLUNTARY	NON-COMPLIANCE 24 HOURS	NON-COMPLIANCE 24 HOURS	LEASE VIOLATIONS
MOVE OUT	DATE	11/14/16	10/21/16	10/15/16	3/7/17	11/30/16	2/21/17	4/18/17	1/19/17	1/1/17	1/31/17	5/2/17	7/1/16	1/1/2017
	UNIT NO	57MAO	2 61MAO	A32	20MAO	82MAO	88MAO	7 52KAL	42MAO	46KAL	10 58KAL	11 35MAO	12 71MAO	13 4MAO
	ON N	1	2	8	4	S	9	7	8	6	10	11	12	13

\$ 9,687.48 \$ 4,224.36 \$ 6,798.49		
v v v	4,224.36	20.710.33
	n •n	s
AGAT UMATAC MERIZO	UMATAC	GRAND TOTAL

9,687.48

TOTAL

Board of Commissioners
Meeting of September 22, 2017

GUAM HOUSING AND URBAN RENEWAL AUTHORITY WRITE-OFF BALANCES FOR AMP 3 AS OF JUNE 30, 2017 073-3 UMATAC

COMMENTS	555.58 NO RESPONSE	743.65 NO RESPONSE	1/18/17 \$ 260.00 \$ 1,589.46 \$ 150.00 \$ 1,699.46 NO RESPONSE	12/1/16 3/24/17 \$ 181.00 \$ 1,194.67 \$ 150.00 \$ 1,225.67 NO RESPONSE	
A/R BAL ON ACCOUNT (AS OF 6/30/17)	555.58	743.65	1,699.46	1,225.67	\$ 4,224.36
SECURITY A DEPOSIT	705.58 \$ 150.00 \$	816.65 \$ 150.00 \$	\$ 150.00 \$	\$ 150.00 \$	TOTAL \$
CLEANING	\$ 705.58	\$ 816.65	\$ 1,589.46	\$ 1,194.67	
(UR) OR RENT BALANCE AFTER MOVE- OUT	. \$	\$ 77.00 \$	\$ 260.00	\$ 181.00	
DATE CLOSE OUT PROCESSED	6/30/17 \$	5/17/17 \$	1/18/17	3/24/17	
DATE OF LAST PAYMENT	11/1/16	2/1/17	8/1/16	12/1/16	
REASON FOR TERMINATION	VOLUNTARY	NON-COMPLIANCE 24 HOURS	NON-COMPLIANCE 24 HOURS	NON-COMPLIANCE 24 HOURS	
MOVE OUT DATE	11/15/16	2/13/17	7/31/16	12/6/16	
UNIT NO	236100	206JQQ	176JQQ	116AJQQ	

Board of Commissioners
Meeting of September 22, 2017

GUAM HOUSING AND URBAN RENEWAL AUTHORITY WRITE-OFF BALANCES FOR AMP 3 AS OF JUNE 30, 2017

073-2 MERIZO

			_				_		1
COMMENTS	537.28 NO RESPONSE	163.87 NO RESPONSE	395.40 NO RESPONSE	461.21 NO RESPONSE	390.73 NO RESPONSE	359.16 NO RESPONSE	297.00 NO RESPONSE	4,193.84 NO RESPONSE	
A/R BAL ON ACCOUNT (AS OF 6/30/17)	\$ 537.28	\$ 163.87	\$ 395.40	\$ 461.21					\$ 6,798.49
SECURITY A DEPOSIT	\$ 150.00	313.87 \$ 150.00	354.40 \$ 150.00	\$ 150.00	545.73 \$ 150.00 \$	98.16 \$ 150.00 \$	\$ 120.00 \$	\$ 150.00	TOTAL
CLEANING	\$ 746.28	\$ 313.87		405.00 \$ 206.21 \$ 150.00	\$ 545.73		- \$	\$ 1,189.84	
(UR) OR RENT BALANCE AFTER MOVE-OUT	\$ (59.00) \$ 746.28 \$ 150.00	- \$	\$ 191.00 \$	\$ 405.00	\$ (2:00)	11/16/16 \$ 411.00 \$	4/17/17 \$ 447.00 \$	3/10/17 \$ 3,154.00 \$ 1,189.84 \$ 150.00 \$	
DATE CLOSE OUT PROCESSED	3/3/17	3/3/17	6/5/17	21/5/9	1/12/17 \$	11/16/16	4/17/17	3/10/17	
DATE OF LAST PAYMENT	9/12/16	9/1/16	1/20/17	3/3/17	9/1/16	8/5/16	8/1/16	9/1/16	
REASON FOR TERMINATION	9/19/16 VOLUNTARY	VOLUNTARY	2/28/17 VOLUNTARY	VOLUNTARY	ABANDONMENT OF UNIT	9/1/16 VOLUNTARY	10/1/16 VOLUNTARY - RENT TOO HIGH	1/1/17 NON PAYMENT OF RENT	
MOVE OUT DATE	9/19/16	10/1/16	2/28/17	4/30/17	9/1/16	9/1/16	10/1/16	1/1/17	
ON LIND.	114A SD	156 ND	156A ND	141 ND	113B SD	128B SD	118 ND	133A SD	
	1	12	m	4	l ro	9	7	00	

Board of Commissioners
Meeting of September 22, 2017



Guam Housing and Urban Renewal Authority Aturidat Ginima' Yan Rinueban Siudat Guahan 117 Bien Venida Avenue, Sinajana, GU 96910 Phone: (671) 477-9851 · Fax: (671) 300-7565 · TTY: (671) 472-3701 Website: www.ghura.org



September 11, 2017

Eddie Baza Calvo Governor of Guam

Ray Tenorio
Lt. Governor of Guam

George A. Santos

Chairman

Thomas E. B. Borja Vice Chairman

Annabelle M. Dancel Commissioner

Carl V. Dominguez Commissioner

> George F. Pereda Commissioner

Eliza U. Paulino Commissioner

Joseph M. Leon Guerrero Resident Commissioner

> Michael J. Duenas Executive Director

Pedro A. Leon Guerrero, Jr. Deputy Director TO:

Lucele Leon Guerrero, Controller

VIA:

Pedro A. Leon Guerrero, Jr.

Deputy Director

FROM:

Property Site Manager, AMP4

SUBJECT:

Recommend to Write-Off of Tenant Accounts Receivables

Total: \$12,841.71

I have reviewed AMP4's Tenant Accounts Receivables and listed the accounts that should be written off due to non-activity from former residents. The accounts were closed through January 19, 2017 for a total amount of \$12,841.71.

Letters were mailed via certified mail to former residents regarding their outstanding balances and staff has made numerous attempts to contact these residents, but to no avail.

These inactive accounts are affecting the Authority's financial performance and I am recommending that these accounts be written off and forwarded to the Department of Revenue and Taxation for collection.

If you have any questions, please let me know.

PHILOMENA SAN NICOLAS

Attachment

GUAM HOUSING AND URBAN RENEWAL AUTHORITY FY2017 WRITE-OFF BALANCES FOR AMP4

AS OF

06/30/17

	UNIT NO.	MOVE OUT DATE	REASON FOR TERMINATION	DATE OF LAST PAYMENT	DATE CLOSE. OUT PROCESSED	(UR) or Rent Balance after move-out	(UR) or Rent Balance after move-out	5 5	Cleaning	Se	Security	A/R ACCO OF 7,	A/R BAL ON ACCOUNT (AS OF 7/31/17)	COMMENTS	175
Н	24JPM	07/01/13	ABANDONMENT	07/01/13	08/20/13	\$	169.00	❖	957.50	-γ-	(150.00)	₹.	976.50	NO RESPONSE	
2	34WSA	11/08/13	VOLUNTARY	11/01/13	03/24/14	\$	1	\$	609.05	\$	(150.00)	\$	459.05	NO RESPONSE	
3	32APAQ	11/24/14	11/24/14 VOLUNTARY	11/05/14	02/17/15	\$ 4	496.00	₹	Î	\$	(150.00)	\$	346.00	NO RESPONSE	
4	14BRDB8	NON- 02/20/15 RENT	NON-PAYMENT OF RENT	11/24/14	09/26/15	\$ 1,	1,057.00	\$		\$	(150.00)	\$	907.00	907.00 NO RESPONSE	
5	18DRDB8	02/20/15	02/20/15 (UTILITY DISCONNECT)	02/01/15	02/01/15 06/25/16	\$	41.00	\$	410.00	\$	(150.00)	\$	301.00	301.00 NO RESPONSE	
9	1ADUE	08/17/15	EMERGENCY-MEDICAL	06/16/15	06/25/16	\$ 1	157.00	Ş	ĩ	\$	(150.00)	\$	7.00	7.00 NO RESPONSE	
7	10RSSA	09/14/15	NON-PAYMENT OF RENT	04/24/15	06/25/16	\$	919.00	\$	1,035.00	\$	(150.00)	\$ 1	1,804.00	1,804.00 NO RESPONSE	
8	4BDAM	12/04/15	LEASE VIOLATION	123/1/15	06/25/16	\$ 2	204.00	\$	365.40	\$	(150.00)	\$	419.40	NO RESPONSE	
6	5ADUE	01/04/16	VOLUNTARY (CANNOT KEEP UP W/ RENT PYMTS)	12/10/15	06/25/16	\$	280.00	\$	410.00	\$	(150.00)	\$	540.00	540.00 NO RESPONSE	
10	21WSA	01/07/16	ABANDONMENT (NON-01/07/16 PYMT OF RENT)	03/01/15	08/05/16	\$	337.00	\$	890.00	\$	(150.00)	\$ 1	1,077.00	1,077.00 NO RESPONSE	
11	2ADAM	NON- 04/22/16 RENT	NON-PAYMENT OF RENT	01/13/16	06/25/16	\$ 1,8	1,838.00	\$	244.12	\$	(150.00)	\$ 1	1,932.12	1,932.12 NO RESPONSE	
12	15ADUE	06/27/16	NONCOMPLIANCE 06/27/16 (UTILITY DISCONNECT)	06/01/16	01/19/17	\$	20.00	\$	886.55	\$	(150.00)	\$	756.55	NO RESPONSE	
13	24ADAM	07/06/16	07/06/16 VOLUNTARY	08/01/16	08/05/16	\$	(1.00)	\$	357.07	\$	(150.00)	\$	206.07	NO RESPONSE	5
14	3WSA	NON- 07/11/16 RENT	NON-PAYMENT OF RENT	04/04/16	07/25/16	\$	482.00	\$	445.00	\$	(150.00)	\$	777.00	NO RESPONSE	
15	5BDAM	07/22/16	07/22/16 LEASE VIOLATION	07/01/16	12/16/16	\$		ş	928.52	\$	(150.00)	Ş	778.52	NO RESPONSE	
16	24BDAM	08/05/16	08/05/16 LEASE VIOLATION	05/03/16	09/15/16	\$	410.00	\$	922.58	\$	(150.00)	\$ 1	1,182.58	NO RESPONSE	
17	6RDA8	09/01/16	NONCOMPLIANCE: COMMUNITY SERVICE	07/01/16	12/15/16	\$	(39.00)	\$	560.92	\$	(150.00)	\$	371.92	NO RESPONSE	
					TOTAL:	\$ 6,	6,370.00	\$	9,021.71	\$ (2	(2,550.00)	\$ 13	12,841.71	\$	12,841.71

Board of Commissioners
Meeting of September 22, 2017

PAGE 24 of 36



Guam Housing and Urban Renewal Authority Aturidat Ginima' Yan Rinueban Siudat Guahan 117 Bien Venida Avenue, Sinajana, GU 96910 Phone: (671) 477-9851 · Fax: (671) 300-7565 · TTY: (671) 472-3701 Website: www.ghura.org



September 20, 2017

TO:

Board of Commissioners

FROM:

Michael J.Duenas, Executive Director

SUBJECT:

Notice of Intent to Award: RFP#GHURA-COCC-017-001

On August 14, 2017, a Request for Proposal for GHURA's Banking Services was made available to the public. On September 12, 2017, GHURA received two proposals: (1) Bank of Guam, and (2) Bank of Hawaii.

The Evaluation Committee reviewed and evaluated the proposals from both banks. The committee has provided their recommendation to award the banking services contract to Bank of Guam for the following justification:

- Service Enhancements BOG offers added security services such as Positive Pay and Symantic VIP Credential Activation. BOG also offers a Business Continuity Plan (i.e. Iron-Key) as a contingency mitigate potential service interruption (e.g. internet outage).
- Contact Personnel BOG offers up to three (3) relationship officers to handle and oversee GHURA's accounts.
 BOG also offers the President/CEO and EVP/COO as point of contact in case of emergencies. Up to five (5) BOG staff are available for Systems Support and Training.
- Charges for Services. Unit pricing for the listed services are reasonable. Fees for some of the services that GHURA normally uses have been waived.

Attached for your review are the following documents:

- 1. The Evaluation Committee's tabulation score sheet.
- 2. The Evaluation Committee's recommendation for award.
- 3. Bank of Guam proposed fees.
- Bank of Guam service fees for 2017.

The Procurement Division staff reviewed the documents and submits for your review the proposed charges by Bank of Guam. Based on the evaluation and recommendation by the Evaluation Committee, it is in the best interest of the Authority to issue a Notice of Intent of Award to Bank of Guam for the Banking Services.

The contractual period is for three (3) years with an option to extend for two (2), one (1) year renewal, upon agreement by both parties.

MICHAEL J. DUENAS

Exeuctive Director

Attachments:



Guam Housing and Urban Renewal Authority
Aturidat Ginima' Yan Rinueban Siudat Guahan
117 Bien Venida Avenue, Sinajana, GU 96910
Phone: (671) 477-9851 · Fax: (671) 300-7565 · TTY: (671) 472-3701
Website: www.ghura.org



September 15, 2017

TO:

Priscilla Rideb, Buyer Supervisor II

VIA:

Lucele Leon Guerrero, Controller

FROM:

BANKING SERVICES EVALUATION COMMITTEE

Philomena San Nicolas, Property Site Manager, AMP4

Julie Lujan, Data Processing Services Administrator

Emiliano Rabino, General Accounting Supervisor

Kimberly Orsini, Accountant III

SUBJECT:

Evaluation Committee Review

RFP#GHURA-COCC-017-001 Banking Services

The Evaluation Committee has completed its review on the above referenced RFP to provide GHURA's banking services over a period of three (3) years with an option to extend for two (2) years upon agreement by both parties. The Evaluation Committee reviewed and evaluated two (2) submitted proposals. The Evaluation Committee recommends to award the banking services contract to Bank of Guam for the following justifications:

- 1. Service Enhancements BOG offers Positive Pay, Continuity Business Plan (i.e., iron-key), Symantic VIP Credential Activation, and Online Banking.
- 2. Contact Personnel BOG offers three (3) relationship officers to handle GHURA's accounts. The President/CEO and EVP/COO may also be contacted for immediate attention and five (5) staff are available for Systems for Support/Training.
- 3. Charges for Services. Unit pricing for the listed services are reasonable. Fees for some services may be waived.

The Evaluation Committee believes that Bank of Guam will be able to provide GHURA with the required banking services in an efficient and cost-effective manner.

Request for Proposal – RFP#GHURA-COCC-017-001 Banking Services Evaluation Committee Score Tabulation

Name of Bank Institution	Emiliano Rabino	Philly San Nicolas	Kimberly Orsini	Julie Lujan	Score	Rank
Bank of Guam	90	92 pm	99	84 pm	365	1
Bank of Hawaii	74	\$6 pm	96	53	309	a

Emiliano Rabino	9 15 17 Date	Philly San Nicolas	9/15/17 Date
Kimberly Orsini	9/15/14 Date	- Wile Luian	<u>9/15/1</u> 7

Instructions:

Tabulate scores and rank proposers. Evaluation Committee must provide a statement summary for the selection.

Deadline to submit is COB, September 15, 2017.

GUAM HOUSING AND URBAN RENEWAL AUTHORITY

EXHIBIT E PRO-FORMA PRICING MATRIX Page 1 of 3

BANK SUBMITTING PROPOSAL: Bank of Guam

BANK SUBMITTING PROPOSAL: Bank of G	Buam		
Services	Unit Price	Total Direct Fee Price	Compensating Balance
General Account Services:			
Acct Maint W/ Check Return	\$3 per account		
Multiple Statement Addresses	Waived	Waived	Waived
 Concentration Account 	\$3 per month	**Calculated	
 Zero Balance checking 	\$3 per month		
Checking	\$3 per account		
 Savings 	Waived	Waived	Waived
Checks Posted	\$0.10	**Refer to analysis disclosure	
Depository Services:			
Branch Processed Deposit	\$0.15	**Refer to analysis disclosure	-
 Returned Items 	\$10 BOG/ \$15 Other		
Vault Deposit -Regular Hours	\$0.15	**Refer to analysis disclosure	
 Central/ Vault Currency Deposit 	\$1 per \$1000 ´		
Vault Deposit - Extended Hours	\$0.15	**Refer to analysis disclosure	
 Cks Dep- Fully Encoded On-Us 	Waived		
 Cks Dep - fully Enc All Other 	Waived		
 Checks Deposited - On-Us 	Waived		
 Checks deposited Non On-Us It ems 	Waived		3
Deposited Item Returned	\$10 BOG/ \$15 Other		
 Deposited Item Recleared 	\$10 BOG/ \$15 Other		_
Paper Disbursement Services:	=		(a)
Checks Paid Against Account	\$0.10	**Refer to analysis disclosure	
 PC Stop Pay - 12 Month 	\$20 per order	\$20 per order	
 PC Stop Pay - Permanent (new) 	\$20 per order ,	\$20 per order	
 PC Stop Pay - Cont Rpt Items 	\$20 per order	\$20 per order	
Paper Disb Recon Services:			
Electronic Reconcilement (Positive Pay)	\$25 per account/ per month	\$150 per account/ one time set up fee	
General ACH Services:			
Electronic Collection Services	\$0.10		
Electronic Disbursement Services	\$0.15		
ACH online - incoming/ outgoing	\$0.15incoming/ \$0.10 outgoing		
Payroll Direct Deposit	\$0.15 per direct deposit		

EXHIBIT E PRO-FORMA PRICING MATRIX Page 2 of 3

BANK SUBMITTING PROPOSAL: Bank of Guam

BANK SUBMITTING PROPOSAL: Bank of	Guam		
Services	Unit Price	Total Direct Fee Price	Compensating Balance
Other Direct Deposit- incoming	\$0.15 per direct deposit		Barance
PC Tax Payment	\$0.10	**Refer to analysis disclosure	
 EPS Debits Received On-Us 	N/A	N/A	N/A
EPS Credits Receive d On-Us	N/A	N/A	N/A
 EPS Credits Received From ACH 	N/A	N/A	N/A
Wire. ACH &Other Funds Transfer Services:			INA
 Outgoing Fed wire-Authorized 	\$25 per item		
 Telephone Transfers 	N/A	N/A	N/A
 Incoming Wire Transfer 	\$5 per item	1471	IN/A
Funds Transfer Advice Mail	Waived	Waived	Waived
Wire Transfer Repetitive Storage	Waived	Waived	
Wire Transfer System Maintenance	\$10 per account	vvalved	Waived
Information Services:	TT POT GOODGITE	 	
PC Prev Day Balance Rpt	Waived	Waived	Waived
PC Prev Day Detail Rpt	Waived	Waived	THE CONTRACTOR OF THE PARTY OF
Wire Transfer System Maintenance	\$10 per account	vvaiveu	Waived
Other Miscellaneous Fees:			
Check Printing	\$0.30 per check	***	
Deposit Slip	p o o o o o	***\$275.85 per 1000 count	
 Statements 	\$3 p/stmt	. ccc ccan	
 Night Depository 	Waived	Waived	Waived
 Utility Coupon 	\$2 per coupon		vvalveu
 Sweep 	\$2.50 per account		
 Account Analysis 	- Far docodift		
Online Banking	\$10 per account/ per month		
 Corporate MC-Annual Fee (Control Acct) 			
Corporate MC-Annual Fee (Add'l Acct)	\$25		
Corporate MC-Annual Percentage Rate		Variable/2.5% spread above BOG Reference Rate	

EXHIBIT E PRO-FORMA PRICING MATRIX Page 3 of 3

BANK SUBMITTING PROPOSAL: Bank of Guam

ce Total Direct Fee Price	Compensating Balance
eck	
est	
Ready Reserve Account- 1 year term/no fee/rate negotiable	
Convenience fee pricing -\$0 cost to GHURA	
h	h

^{**}Refer to account analysis disclosure

^{***}Prices Subject to change based on current vendor fees

Priscilla

From:

Patricia Salas < Patricia. Salas @bankofguam.com>

Sent:

Tuesday, September 19, 2017 9:21 AM

To:

Priscilla; lucelle@ghura.org

Cc:

Dina SanNicolas; Jennifer Sanchez; Joiz Angelina Salas

Subject:

RFP#GHURA-COCC-017-001 Banking Services

Good morning Ms. Priscilla & Ms. Lucelle, Thank you for meeting with us yesterday. Based on our discussions, we present the following:

- 1. Online Banking Fee
 - a. Reduce the fee from \$10 to \$5 per account/month
 - b. Reduce ACH debit fee from \$0.10 to \$0.05 per item
 - c. Reduce ACH Credit fee from \$0.15 per item to \$0.10 per item
- 2. Sweep Fee
 - a. Maintain \$2.50 per sweep there is only one sweep maximum per day
- 3. Checks Posted Fee
 - a. Maintain \$0.10 per check item
- 4. Time Certificate of Deposit
 - a. The year base for GHURA's current TCD account is 360.
- 5. Corp Card
 - a. Currently paying \$200 annual fee for 6 cards (\$75 control account + \$25 per additional)
- 6. Statements
 - a. Daily Statement is visible in online banking-paper statement is no longer needed
- 7. Utility Coupon Processing Fee
 - a. Reduce from \$2.00 proposed to \$1.50 per item

If you have any questions on the above, please do not hesitate to contact us. Thank you for the opportunity to provide banking services to GHURA,

Patricia B. Salas

VP/Relationship Banking Group Manager
Bank of Guam Headquarters
111 W. Chalan Santo Papa Hagåtña, GU 96910
Office: +1-671-472-5235 | Mobile: +1-671-688-5046

www.bankofguam.com



FundDescription It card fees AMP - 1 AMP - 2 AMP - 2 AMP - 3 AMP - 4 Central Office Cost Center GUMA TRANKILIDAT ASSISTANCE GUMA TRANKILIDAT 6 GUMA TRANKILIDAT	Amount		FiscalYear					
AMP - 1 AMP - 2 AMP - 2 AMP - 3 AMP - 3 AMP - 4 Central Office Cost Center GUMA TRANKILIDAT CDBG NSP B-08-SN-66-0001 CDBG NSP B-08-SN-66-0001 CDBG NSP B-08-SN-66-0001 ASSISTANCE GUMA TRANKILIDAT 657.50 652.00 657.50 662.00 657.50 673.00 73.00	Туре	FundDescription	2013	2014	2	2016	2017	Grand Total
AMP - 2 AMP - 3 AMP - 4 Central Office Cost Center GUMA TRANKILIDAT CDBG NSP B-08-SN-66-0001 DOWN PAYMENT CLOSING COST ASSISTANCE GUMA TRANKILIDAT 657.50 652.00 657.00 137.00 137.00 137.00	Bank credit card fees	AMP - 1				75.00		75.00
AMP - 3 AMP - 4 Central Office Cost Center GUMA TRANKILIDAT CDBG NSP B-08-SN-66-0001 DOWN PAYMENT CLOSING COST ASSISTANCE GUMA TRANKILIDAT 657.50 652.00 657.50 75.00 73.00 75.00		AMP - 2				75.00		75.00
AMP - 4 Central Office Cost Center GUMA TRANKILIDAT CDBG NSP B-08-SN-66-0001 DOWN PAYMENT CLOSING COST ASSISTANCE GUMA TRANKILIDAT 657.50 652.00 657.50 75.00 75.00 75.00 75.00		AMP - 3				75.00		75.00
Central Office Cost Center GUMA TRANKILIDAT CDBG NSP B-08-SN-66-0001 DOWN PAYMENT CLOSING COST ASSISTANCE GUMA TRANKILIDAT 657.50 652.00 657.50 75.00 75.00 75.00		AMP - 4	,			75.00	75.00	7,11.
GUMA TRANKILIDAT		Central Office Cost Center			75.00	150.00	150.00	114550
CDBG NSP B-08-SN-66-0001 DOWN PAYMENT CLOSING COST 368.00 373.00 349.50 ASSISTANCE 289.50 318.50 312.50 GUMA TRANKILIDAT 657.50 691.50 737.00 1		GUMA TRANKILIDAT				75.00		75.00
CDBG NSP B-08-SN-66-0001 DOWN PAYMENT CLOSING COST 368.00 373.00 349.50 ASSISTANCE 289.50 312.50 GUMA TRANKILIDAT 657.50 691.50 737.00 1	Bank credit card fees Tota				75.00	525.00	225.00	
ASSISTANCE 368.00 373.00 349.50 GUMA TRANKILIDAT 289.50 318.50 312.50 657.50 691.50 662.00 1657.50 691.50 737.00 1	Bank service fees	CDBG NSP B-08-SN-66-0001 DOWN PAYMENT CLOSING COST					0.00	
GUMA TRANKILIDAT 289,50 318,50 312,50 657,50 691,50 662,00 657,50 691,50 737,00 1		ASSISTANCE	368.00	373.00	349.50	325.00	274.50	22
657.50 691.50 662.00 657.50 691.50 737.00 1		GUMA TRANKILIDAT	289.50	318.50	312.50	317.50	255.00	1,493.00
657.50 691.50 737.00 1	Bank service fees Total		657.50	691.50	662.00	642.50	529.50	
	Grand Total		657.50	691.50	737.00	1,167.50	754.50	'

GUAM HOUSING AND URBAN RENEWAL AUTHORITY Aturidat Ginima' Yan Rinueban Siudat Guahan

September 19, 2017

TO:

Board of Commissioners

FROM:

Executive Director

SUBJECT: Write-off Policy on Uncollectible Accounts

GHURA is required to have a Write-Off Policy. The Write-Off Policy addresses how and when accounts receivables are to be written off (dismissed) and how physical assets are to be accounted for.

On February 4, 1988, the Board of Commissioners approved BOC Resolution No. 88-006: Resolution Adopting the Write-Off Policy for Uncollectible Accounts for GHURA Rental Properties. The GHURA Management has been adamant about writing off its uncollectible accounts from its Tenants Accounts Receivables (TAR).

However, there are times in which the length of time stated in the policy may have caused a burden on the Authority and that write-offs were not conducted in a timely manner. The Board of Commissioners have requested that Executive Management looked into the policy and recommend any revisions that would improve the write-off policy.

The attached proposed policy updates the policy in place in the following areas:

- 1. Updates the review of accounts from quarterly to monthly.
- 2. Updates the establishment of a list of uncollectible account receivables from 90 days old to 60 days old. The timeline is established at least 15 days from the date the resident has been informed via letter of any outstanding charges and that no agreement for payment has been reached or payment has not been made.
- Flexibility for the Authority to conduct write-offs every two months.

Request for the Board of Commissioners to approve the attached Proposed Policy.

MICHAEL J. DUENA

Attachment

GUAM HOUSING AND URBAN RENEWAL AUTHORITY BOARD OF COMMISSIONERS RESOLUTION No. FY17-016

Moved By:

Seconded By:

RESOLUTION SUPERCEDING GHURA'S BOC RESOLUTION NO. FY88-006, WRITE-OFF POLICY FOR UNCOLLECTIBLE ACCOUNTS FOR GHURA RENTAL PROPERTIES

WHEREAS,

The Board of Commissioners of the Guam Housing and Urban Renewal Authority (GHURA) is empowered by 12 Guam Code Annotated, Section 5104(5) to adopt rules and regulations providing for the internal organization and management of the Authority; and

WHEREAS,

Board wishes to replace BOC Resolution No. FY88-006, Resolution adopting the Write-Off Policy for Uncollectible Accounts for GHURA Rental Properties, as adopted on February 4, 1998; and

WHEREAS,

The GHURA has determined that it shall be the policy, pursuant to Generally Accepted Accounting Principles (GAAP) and the Public Housing Assessment System (PHAS) to write off delinquent vacated Tenant Accounts Receivables (TAR) deemed by the GHURA Management to be uncollectible;

WHEREAS,

The GHURA Management and Staff must make every effort to collect unpaid rent, damages and late fees owed by former residents of GHURA; and

WHEREAS.

Justifications for the write-off of a delinquent account are as follows: (a) death of a resident, (b) discharge in bankruptcy; or (c) collection efforts have been made and the former resident has not complied within the timeframe allowed; and

WHEREAS.

The Property Site Managers will review the TAR report on a monthly basis and maintain a list of residents who have vacated and have an outstanding balance. This information will be entered into the U.S. Department of Housing and Urban Development's (HUD) Enterprise Income Verification (EIV) system and a copy to the Asset Manager; and

Page 2 of 2 Resolution No. FY2017-016

WHEREAS.

Uncollected TARs will be presented to the Board of Commissioners to be written off every two months. The Asset Manager will review all outstanding accounts.

WHEREAS,

this proposed Policy will supersede any previous or existing GHURA Policy related to uncollectible tenant accounts; now, therefore, be it

RESOLVED,

that the GHURA Board of Commissioners hereby approve BOC Resolution No. FY17-016, AS THE WRITE-OFF POLICY FOR UNCOLLECTIBLE ACCOUNTS FOR GHURA RENTAL PROPERTIES.

IN REGULAR BOARD MEETING, SINAJANA, GUAM – September 22, 2017 PASSED BY THE FOLLOWING VOTES:

AYES: NAYES: ABSENT: ABSTAINED:

I hereby certify that the foregoing is a full, true, and correct copy of a Resolution adopted by the Guam Housing and Urban Renewal Authority Board of Commissioners on **September 22, 2017**

(SEAL)

MICHAEL J. DUENAS
Secretary/ Executive Director